



Wholesaler: What Have You Done For Me Lately?

We are often asked: What has MPA/MACS done for me lately? Well, the answer is really quite a lot. Over the last few years MPA/MACS has had a significant impact on legislation and regulation that puts thousands of dollars in members pockets. Here a couple of examples for you to consider.



Many Wholesalers own multiple locations and tanks. Compare your company to this example: 10 locations where 3 have a Specially Designated Merchant license, with 40 underground storage tanks, 1 bulk plant with 5 aboveground storage tanks . If this sounds like you, potentially we just added over **\$87,000** to your bottom line.

How Did We Do That?

With the creation of the Michigan Underground Storage Tank Fund, we saved the average UST owner \$661 per tank per year in tank insurance fees. In our example with 40 tanks that's over \$26,000 per year.



\$26,440.00



MPA/MACS was able to retain the collection allowance at 1.5%, shared between retailers and wholesalers. For a wholesaler with 10 million gallons/year that's an additional \$1,095 for every 1 million gallons.

\$10,950.00

MPA/MACS worked hard to get legislation passed to eliminate many of the fees you pay on tanks and licenses. In our example, someone with 40 UST's saved \$4,000 per year in tank fees and \$1,000 per year in motor fuel location license fees. Add in \$300 for AST fees. Plus the cost of keeping track. That's over \$5,300 straight to your bottom line.



\$5,300.00



Because of MPA/MACS efforts, you can now get an SDM license to sell beer and wine in your gas station. You are no longer prohibited from doing so just because you have gas pumps, or because you can't come up with \$250,000 in inventory. Selling beer and wine could add \$15,000 per year to a store's bottom line. Now you can add and SDM to 3 more locations.

\$45,000.00

This is what MPA/MACS has done for you lately.

\$87,690.00 per year!

What have you done for MPA/MACS?

