



Retailer: What Have You Done For Me Lately?

We are often asked what has MPA/MACS done for me lately. Well, the answer is really quite a lot. Over the last few years MPA/MACS has had a significant impact on legislation and regulation that puts thousands of dollars in members pockets. Here a couple of examples for you to consider.



If you have a single gas station, doing 1 million gallons per year, with 4 underground storage tanks, and didn't have a special designated merchant license to sell beer and wine. If this sounds like you, we just added over **\$18,500** per year to your bottom line.

How Did We Do That?

With the creation of the Michigan Underground Storage Tank Fund, we saved the average station owner \$661 per UST per year in tank insurance fees. If you have 4 UST's that's over \$2,600 per year.



\$2,644.00



MPA/MACS was able to retain the collection allowance at 1.5%, shared between retailers and wholesalers. For a retailer that works out to an additional \$365 for every 1 million gallons.

\$365.00

MPA/MACS worked hard to get legislation passed to eliminate many of the fees you pay on tanks and licenses. In our example, someone with 4 UST's saved \$400 per year in tank fees and \$100 per year in motor fuel location license fees. Plus the cost of keeping track. That's \$500 straight to your bottom line.



\$500.00



Because of MPA/MACS efforts, you can now get an SDM license to sell beer and wine in your gas station. You are no longer prohibited from doing so just because you have gas pumps, or because you can't come up with \$250,000 in inventory. Many operators say selling beer and wine can add \$15,000 per year to a store's bottom line.

\$15,000.00

This is what MPA/MACS has done for you lately.

\$18,509.00 per year!

What have you done for MPA/MACS?

